5G Innovation Workshop: 15 June 2021

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- UK Tech start-up and scale-up ecosystem: \$585bn (120% up from 2017 and now double 2nd placed Germany)
- UK companies raised a record **\$15bn** in 2020 behind only the USA and China
 - more than Germany AND France combined
- 90+ unicorns across the UK with 132 futurecorns
 - UK is on track to have a total of 223 unicorns within the next decade
- Significant growth across Deep Tech, Ed Tech, CreaTech, Health Tech, Agri Tech, Net zero and Mobility Tech

UK is a significant market opportunity for inward investors



5G in the UK

- Roll-out continuing at a steady pace
- Providers focussing on coverage in locations where there's already a high demand for mobile provision
- 5G is now available in 300+ British towns and cities
- Most consumers will upgrade at some point
- Some impact following false conspiracy theory rumours about health impacts – including Covid-19!
 - Attacks on 159 base stations associated with anti-5G sentiment during 2020



UK 5G Network

UK5G is an impartial 'network of networks' to facilitate, encourage and coordinate 5G activities across the UK.

Aims:

- 1. Support the development of the UK5G ecosystem
- 2. Manage information about 5G activities and learning
- 3. Promote the capabilities of UK 5G internationally





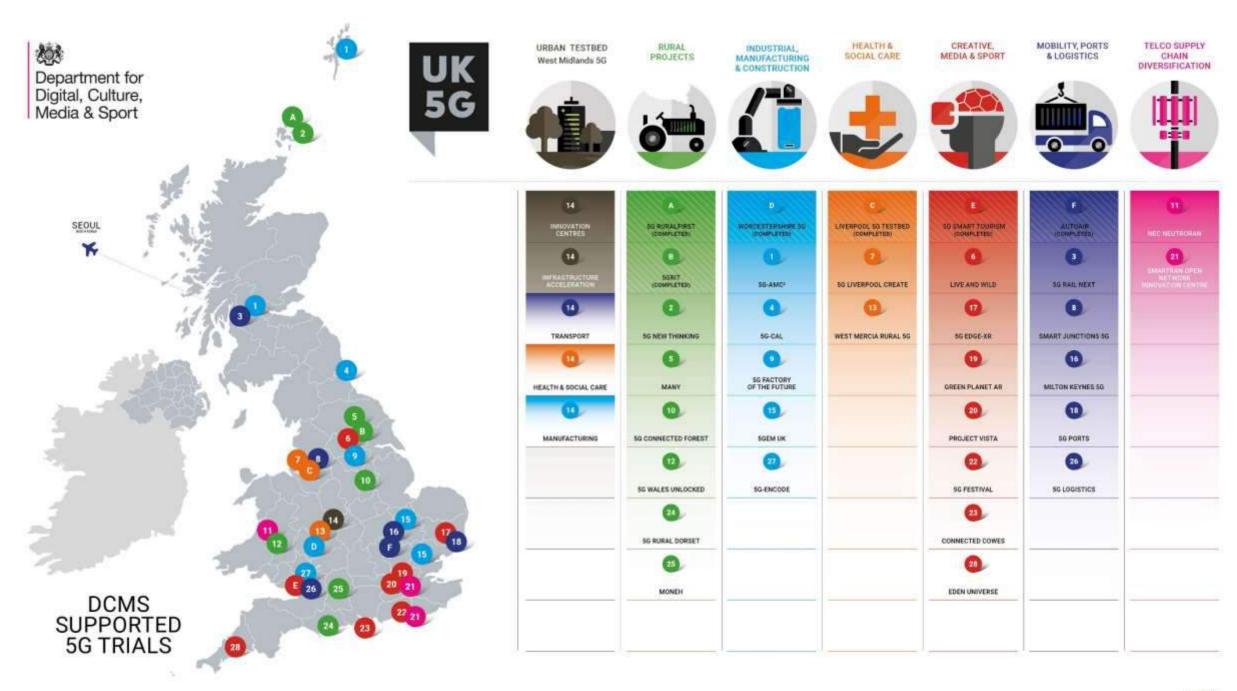


5G Testbeds and Trials Programme (5GTT)

- Harness areas where the UK has a competitive advantage: scientific research, engineering talent and technology businesses
- Exploring the benefits and challenges of deploying 5G technologies in line with the following key objectives:
- **1.** Accelerate the deployment of 5G networks and ensure the UK can take early advantage of the applications those networks can enable
- **2.** Maximise the productivity and efficiency benefits to the UK from 5G
- **3.** Create new opportunities for UK businesses at home and abroad, and encourage inward investment...







UK5G by numbers

- **1** x Advisory Board
- **8** x active board working groups:
 - 1. Local Enterprise and SMEs
 - 2. Manufacturing
 - 3. Connected Places
 - 4. Creative Industries
 - 5. Testbeds and Trials
 - 6. Security

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- 7. International
- 8. Climate and Environmental [being created]
- 4000++ registered users | 1600+ organisations
- Fortnightly newsletters & active social media
- 700+ articles, resources & case studies
- **200+** events, promoted supported or delivered per annum
- Inter-project collaboration coordinated
- Quarterly UK5G Innovation Briefing magazines
- DCMS competitions and policy initiatives supported





- 9 projects to receive funding as part of a £28.3m investment to test how the country can seize the full benefits of 5G help British industries capitalize
 - Department for Digital, Culture, Media and Sport (DCMS): £15.2m
 - Project partners: £13.1m
- Open Competition
 - Projects can apply for project funding from £250,000 to £5m





5G Supply Chain Diversification Strategy

3 key areas of activity

- 1. Supporting incumbent suppliers to ensure their resilience and ability to supply the market in the near term, while supporting their transition into the emerging market structure
- 2. Attracting new suppliers into the UK market to build resilience and competition, prioritising deployments that are in line with our longer-term vision
- **3**. Accelerating open-interface solutions and deployment so that we are not reliant on any single vendor and begin to realise our long-term vision for a more open and innovative market



The Northern Powerhouse (NPH)



11 Regional Partners

8 Tech & Creative "Clusters"

1. Hull

2. Leeds

3. Liverpool

4. Manchester

5. Middlesbrough

6. Newcastle

7. Sheffield

8. Sunderland





Opportunities in the Northern Powerhouse

15m people and 1m businesses = market opportunities



Technology, Digital and Creative

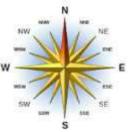
"Northshoring" (pre Covid-19)

66% of businesses believed **London's housing market was having a negative impact** on the recruitment of entry-level staff*

44% of companies offered premium wages or retention payments to attract staff, noticing how many of their employees were moving out of London when they hit 30*

Average 1st time buyer now needs a salary of £100,000 to buy a 2–3 bedroom home (Newcastle: £32,000 Liverpool: £28,000)**

Deloitte offers 43% of graduate opportunities outside London - a 12-point increase year on year***



*CBI survey in April 2018 ** research by Hometrack *** The Guardian "How the north of England got its groove back" May 2018

Is the future regional?

House price X salary ratio

- Will migration surge North?
- Increased student retention?
- Stay/live regionally but working remotely for London or Global companies?

Location	2020 aff ratio		
Londoa	12.1	-	44%
East of England	10.0		33%
South East	10.3		30%
East Midlands	7.4		28%
South West	9.6		21%
West Midlands	7,4		15%
Yorks & H'side	6.4		14%
North Wart	6.2		14%
North East	5.1	-2%	

	Average FTB		
	house price	5% deposit	
Great Britain	£208,340	£10,417	
Inner London	£531,800	£26,590	
London	£433,630	£21,682	
Outer London	£380,060	£19,003	
South East	£270,720	£13,536	
East of England	£255,990	£12,800	
South West	£224,260	£11,213	
East Midlands	£175,420	£8,771	
West Midlands	£171,380	£8,569	
North West	£155,090	£7,755	
Wales	£153,080	£7,654	
Yorks & Humber	£152,830	£7,642	
Scotland	£132,480	£6,624	
North East	£118,120	£5,906	

ource: Mamptons estate

Median annual earnings for full-time employees in the United Kingdom in 2020, by region

statista.com

(in GBP)



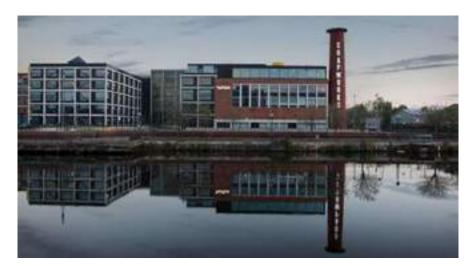
3	Mean average annual pay in GBP
London	41,017
South East	33,004
Scotland	31,605
East	31,044
North West	29,558
South West	29,529
West Midlands	29,516
East Midlarids	29,102
Yorkshire and The Humber	28,745
Northern Ireland	28,324
Wales	28,125
North East	27,856

Showing entries 1 to 12 (12 entries in total)

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TalkTalk moves HQ from London

- Telecoms group relocated from London to Salford Quays
- £1.7bn turnover company downgrading London to satellite office
- New HQ moves to where 1,500 of its staff are already based
- TalkTalk said the success of its Soapworks site in Salford had "exceeded expectations, improving collaboration between teams, supporting a more flexible working environment and enabling the company to **attract and retain the best talent**"









5G examples across the Northern Powerhouse

- Lancashire
 - AMRC North West 5G Factory of the Future testbed
 - Lancaster University
- Leeds
 - Largest 5G-capable city outside London
- Liverpool
 - 5G Testbed: Healthcare in an urban setting
 - Europe's 1st dedicated 5G health & social care pilot

• Manchester

- Vodafone was the 1st company in the UK to carry full 5G over a commercial network – at MediaCityUK (October '18)
- Manchester Airport 1st in UK to offer 5G

Companies want to be 'world-class' and actively welcome international inward investors...





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