



Catalogue of Public Procurement of Innovation

Smart City Live – Channel 4

Wednesday, November 18, 2020

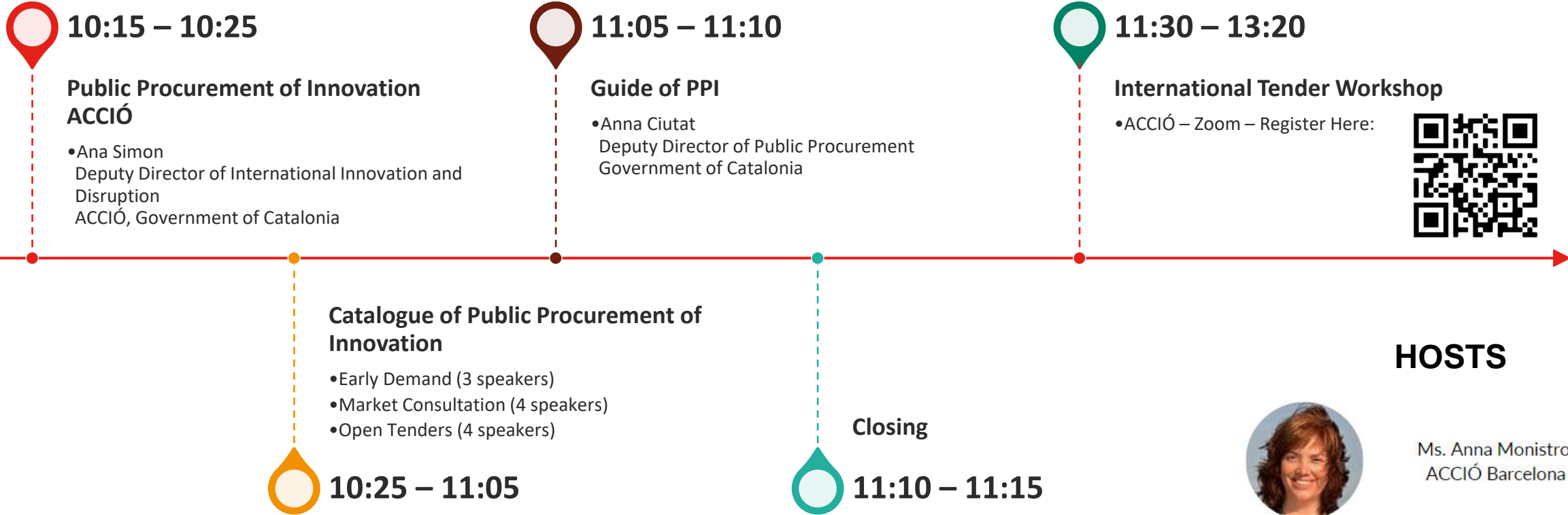
10:15 – 11:15

ACCIÓ



Generalitat de Catalunya
Government of Catalonia

AGENDA



HOSTS



Ms. Anna Monistrol
ACCIÓ Barcelona



Ms. Julia Strubell
ACCIÓ London

Public Procurement of Innovation in ACCIÓ

*Ms. Ana Simón, Deputy Director of International Innovation and Disruption
ACCIÓ Business Competitiveness Agency
Government of Catalonia*



What is ACCIÓ - Catalonia Trade & Investment?

ACCIÓ - Catalonia Trade & Investment is the Catalan Government's agency for **foreign investment and business competitiveness**. It promotes **innovation, internationalization, trade, and the funding** of Catalan companies and start-ups.

Most of the agency's clients are **SMEs**, which represent **98% of Catalonia's business community**



MISSION

Contributing to **companies' market success** by bolstering their competitiveness and international connections.



VISION

To become the benchmark agency for companies in terms of driving **competitiveness** in an industrial, **innovative, internationally** connected Catalonia that attracts talent and business.



VALUES

Adaptability
Involvement
Leadership

Personalization and empathy
Excellence
Learning

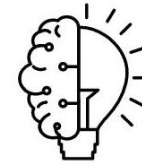
Expertise
Transparency

What does ACCIÓ - Catalonia Trade & Investment do?



It promotes **innovation and internationalization** as the key to success in the global marketplace

Being connected to the world drives you to innovate, and innovation connects you to the world



**Connects you
to the world**

**Connects you
to innovation**

CONNECTS YOU TO CLUSTERS



CONNECTS YOUR START-UP TO THE MARKET



CONNECTS YOU TO FUNDING



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Generalitat de Catalunya
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ACCIÓ: Public Procurement of Innovation



Find the best buyer for your innovation

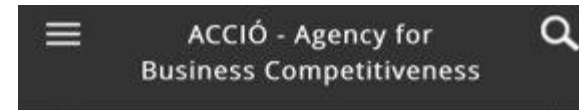
The Public Procurement of Innovation is an administrative initiative to promote innovation, aimed at encouraging the development of innovative solutions from demand, via public procurement.

If you are an innovative company that is offering new solutions to the market and would like to take part in open public tenders, **apply for this service!** We will help you to find the tenders which offer you the best opportunities; we will advise you on the presentation of your proposal and will help you to search for partners to carry it out.

Do not hesitate any longer. **Check out the open tenders** for the public procurement of innovation!

Discover **highlighted tenders** for the public procurement of innovation

[See all open tenders for the public](#)



What does it offer?

This service offers:

- Information to identify and monitor tenders for the public procurement of innovation.
- Advice and assistance in the analysis process, partner search and presentation of the proposal.
- Promotion of the participation of SMEs in the public procurement of innovation procedures, strengthening of the mechanisms of advertising with the prior announcement, and promotion of dialogue and fluid communication among contracting entities and the most innovative companies.
- Major contracts broken down into different batches to adapt them to specialized sectors that promote cooperation and subcontracting with bidders.

[Contact us to find out all the details!](#)



Key documents

- [Guide to public procurement in innovation](#)
- [Open public procurement tenders for innovation](#)

Highlighted tenders for the public procurement of innovation



Establishment, Development, Management and Operation of a Cyber Arena for Testing in Smart Transportation

Ayalon Highways's objectives in this Tender, are to engage with a Bidder which is a professional entity holding proven know-how and experience within the smart transportation field and the cyber-attack protection and cyber

Observatory of Opportunities in Public Procurement of Innovation and Open Innovation

400 opportunities from around the world identified so far in 2020 thanks to ACCIÓ's offices abroad:
250 in Public Procurement of Innovation



Brokerage Event Smart City Live – Enterprise Europe Network



Helping companies innovate and grow internationally

- International partnerships**
Expertise, contacts and events to connect you with the right international partners to grow your business.
- Advice for international growth**
Expert advice for growth and expansion into international markets.
- Support for business innovation**
Solution-driven services to help you turn your innovative ideas into international commercial successes.



SMARTCITY LIVE 2020
17-18 NOV | ONLINE

Brokerage Event

Start networking!

ACCIO Generalitat de Catalunya Enterprise Europe Network European Commission

17 Nov 2020 - 18 Nov 2020
Worldwide

Smart City Live 2020 Brochure Event

Home | How does it work? | Public procurement of innovation | Useful information | EEN | Conditions of participation

Smart City Live Brokerage Event

Register now
Open until 9 November 2020

LOCATION
Virtual

ORGANISED BY
ACCIO
Generalitat de Catalunya
Government of Catalonia

Enterprise Europe Network European Commission

This year Smart City becomes an online event: **Smart City Live**, a one-shot, innovative edition **happening digitally on November 17 – 18, 2020.**

The new Smart City Live will consist of a full-day, **broadcast television show** on day one, with interviews, debates, and success stories focusing on how COVID-19 has impacted cities and is redefining citizens' normality, plus a program on day two featuring **workshops, sessions, and side events**, which will gather key players and global institutions to tackle the

- Purchase of cybersecurity solutions
- Digital transformation of the hospital emergency triage
- eCare PCP, frailty prevention in the elderly
- Hybrid hyper-converged infrastructure for smart cities

FINLAND 

● All4 Cities PCP, AI solutions to accelerate carbon neutrality

AUSTRIA 

● Marketplace for the construction life cycle

SPAIN 

TURKEY 

● Shared Bicycle

● Mobility in Istanbul
Metropolitan Municipality

JAPAN 

● Super City Project

● Keihanna RC, Reserch Complex Project

ECUADOR 

● Using disruptive innovation to reduce leakage in water distribution network to zero

Catalogue - Smart City 2020



- Early Demand Project
- Market Consultations
- Open Tenders

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 **Generalitat de Catalunya**
Government of Catalonia



Business Support on Your Overseas

Early Demand



Mr. Javier Ridruejo,
Logroño City Council, Spain



Mr. Mehmet Fatih Inkaya,
Municipality of Bursa, Turkey



Ms. Burcu Özdemir
Istanbul Metropolitan Municipality
Turkey



Early Demand refers to the challenges identified by the public bodies. The identification of unmet needs is the first phase; a project hasn't been created yet.

Market Consultations



Ms. Kaisa Sibelius
Forum Virium Helsinki, Finland



Mr. Tak Nagumo
Smart City Institute Japan, Japan



Mr. Juan Echevarria Cuenca
Santander City Council, Spain



Mr. Klaus Kodydek,
City of Vienna, Austria



Market consultation is the phase in which the **PPI project is already created**. Research is done in order to find solutions, projects, and technologies that are already present in the market. This allows to economically evaluate the future tender. Moreover, the future tender is announced to potential suppliers.

Open Tenders



Mr. Eduard Soler Alonso
Parc Taulí R&I Institute, Spain



Mr. Hiroyuki Suzuki
Advanced Telecommunications Research
Institute International, Japan



Ms. Gabriela Maldonado
Empresa Pública Metropolitana de Agua
Potable y Saneamiento (EPMAPS), Ecuador



Mr. Antonio Sepúlveda
Institution Nacional de Ciberseguridad
de España (INCIBE), Spain



Open tenders are those for which **all the project requirements have been settled**. These include all the functional features, the guidelines for the presentation of the offer, the assessment criteria of the proposals, and the maximum price of the bids.

International Tenders Public Procurement of Innovation Workshop

Wednesday, November 18th, 2020

11:30 – 13:20

**REGISTER
HERE**



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@eencat



www.eencat.cat



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