

**“Si vols anar ràpid vés sol,
si vols arribar lluny vés
acompanyat”**

proverbi africà

**Si vols arribar *lluny*, ben
acompanyat i ràpid...**

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Generalitat de Catalunya
Government of Catalonia



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enterprise
europe
network

Ajudant a les PIMES a innovar i crèixer internacionalment

Bernat Font
Girona, 4 d'abril 2019

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Generalitat
de Catalunya



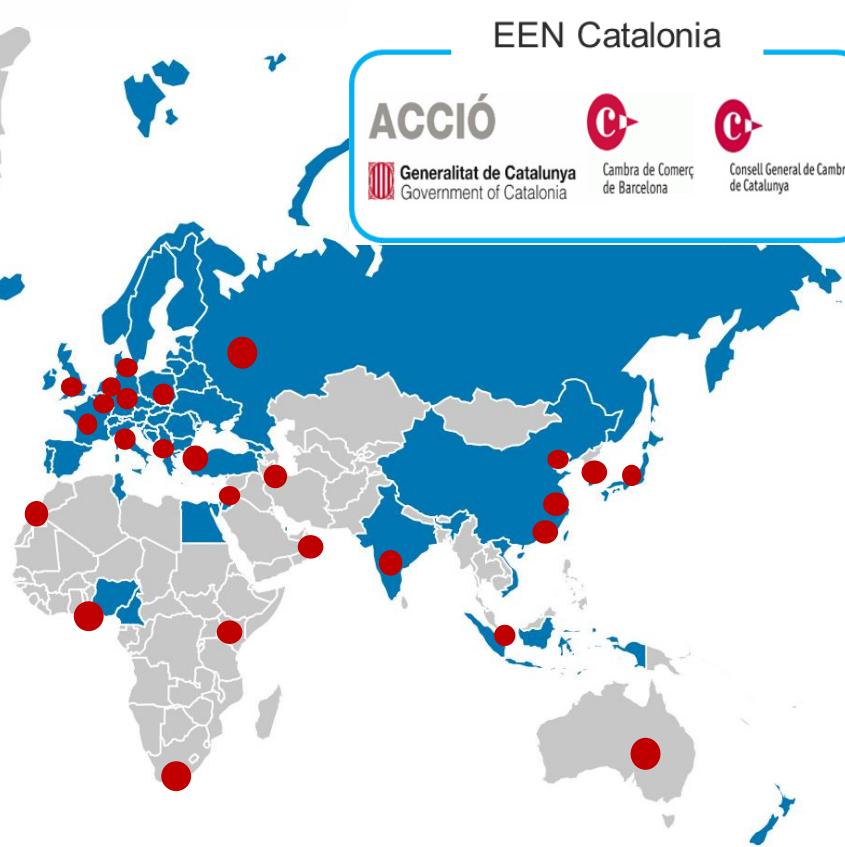
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<https://www.youtube.com/watch?v=ufeqWODyxt8>

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de Catalunya



Oficines d'ACCIÓ i de la xarxa EEN al món



Xarxa Enterprise Europe Network

+600 organismes

+3.000 professionals

72 països

ACCIÓ

40 Oficines Exteriors

Serveis per les PIMES

COOPERACIÓ INTERNACIONAL

Base de dades de perfils

Brokerage events

Missions empresarials

ASSESSORAMENT

Informació sobre polítiques europees

Servei d'assessorament legal

IPR expertise

SUPORT A LA INNOVACIÓ

Accés a finançament

Gestió de la Innovació

Transferència Tecnològica

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Business Support on Your Doorstep

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Business Support on Your Doorstep



Perfils

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Partnering Opportunity

Business Offer

Catalan startup offers open source hardware manufacture

Summary

This Catalan startup, a leader in open source hardware, designs and manufactures tailor-made automation hardware (HW) for industrial companies. They are looking for equipment manufacturers interested in using open source electronics for their products. They offer service agreements for the design of the hardware and manufacturing agreements as they are able to produce 25,000 products per month.

Reference BOES20180720002
Public Link <https://een.ec.europa.eu/tools/services/PRO/Profile/Detail/f0b40d94-85df-4102-9f73-17d9a090b8a9>

Details

Description

A Catalan company, which has taken part in a scale up business support project run by the Enterprise Europe Network, offers industrial automation electronic devices based on open source hardware electronics.

Their production plant is ready to produce more than 25,000 products per month. They can produce the plastic enclosure, the electronic printed circuit board (PCB), the final assembly and the testing service and logistics.

They develop a complete programmable logic controller (PLC) based on open source hardware under industrial parameters design, that can be bought at the significant price discount if compared with other proprietary products.

The Catalan company is offering:

- Manufacture agreement: they can design and manufacture open source hardware for an industrial company looking for a tailor made automation or monitorization system.
- Service agreement: they can provide an engineering service from prototype to certification of the final product, for industrial companies interested in using open source hardware.

Ref: BOES20180720002
Page 1 of 4
Printed: 03 April 2019



Perfils

enterprise europe network

Partnering Opportunity

Research & Development Request

Description

Eurostars: Companies and Institutions experienced in antimicrobial and resistance mechanisms sought to develop multifunctional biodegradable nanocapsules against bacterial diseases.

Summary

Spanish SME experienced in the development and manufacturing of biodegradable polymers and nanocapsules is preparing a Eurostars proposal. The aim is to develop multifunctional biodegradable nanocapsules against bacterial diseases. Research partners with a deep understanding of the mechanisms of action and biology of antibiotic resistance and are sought for a research cooperation to perform the *in vitro* and *in vivo* pre-clinical validation.

Expiration Date: 31 May 2016
 Reference: RD02021901002
 Public Link: <https://www.ec.europa.eu/tools/services/PRO/Profile/Detail/82754419-draf-409e-413b-9126-46813ca>

Details

Description

The project is very focused in the development of new therapies against multi-drug resistant (MDR) bacterial infections. The World Health Organisation (WHO) expects that by 2050 infectious diseases caused by deadly bacteria will be the leading cause of mortality in Europe. Spanish SME has a deep understanding of biological and physical properties of polymers and nanocapsules for medical, personal care and pharmaceutical sectors especially in the field of antimicrobial and resistance mechanisms.

After more than 10 years of collaborative research, the company has introduced a novel technology for the development of multifunctional biodegradable nanocapsules. This innovative technology could be very conveniently implemented in bacterial infections, mainly in the field of oral health, dermatology, food safety, cosmetics, pharmaceutical engineering, penetrating and multi drug encapsulation properties.

With this technology it is possible to enhance the bioavailability of antibiotics, enhancing pharmacokinetics and efficacy in intravenous, inhalation, oral or topical administration. Similarly, it is possible to improve the delivery of other molecules such as proteins, peptides, enzymes, etc.

Ref. TEEKE010013002
 Page 1 of 1
 Printed: 03 April 2016

enterprise europe network

Partnering Opportunity

Technology Offer

Description

A drug discovery and development company based in Barcelona, Spain is offering its artificial intelligence (AI) platform for a co-development opportunity to find new medical uses for a chosen drug and/or to identify new drugs for a selected indication.

Summary

A clinical stage drug discovery and development company based in Barcelona, Spain is offering a non-exclusive, on-development opportunity to biotechnology and pharmaceutical companies to find new potential medical uses for their drug of choice and/or to identify new drugs for their selected indication using the company's AI platform. The company is looking for technical cooperation agreement.

Expiration Date: 08 March 2020
 Reference: TOESE021901002
 Public Link: <https://www.ec.europa.eu/tools/services/PRO/Profile/Detail/0119ea7-eaf7-450c-902e-210003ab0200>

Details

Description

A clinical stage drug discovery and development company based in Barcelona (Spain) has developed an efficient and predictive proprietary artificial intelligence (AI) technology for drug discovery and development.

The AI platform demonstrated success through the company's first asset for Thryptophan Antidepressant, which was licensed to a US-based pharmaceutical company in 2017 and was licensed for worldwide rights to a US-based pharmaceutical company. Recently, the technology has yet again shown its predictive accuracy through the identification of a new asset, which is currently in pre-clinical phase II and is expected to be in the market in the 2nd quarter of 2018.

The company's project is seeking partners for the development of the technology in the 2nd quarter of 2018. The technology can use a database of approximately 300,000 ligands and a library composed of 10,000 compounds and molecules. It includes the use of the platform to predict the pharmacological activity of molecules and to identify new indications, although the company's business model is concentrated on the discovery and development of new drugs.

Ref. TOESE021901002
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 Printed: 03 April 2016

enterprise europe network

Partnering Opportunity

Technology Offer

Description

Catalan startup offers open source hardware manufacturer

Summary

This Catalan startup, a leader in open source hardware, designs and manufactures tailor-made electronic components for the construction industry. They offer a wide range of products and services interested in using open source electronics for their products. They offer service agreements for the design of hardware and manufacturing agreements as they are able to produce 25,000 products per month.

Reference
 RD02021901002
 Public Link: <https://www.ec.europa.eu/tools/services/PRO/Profile/Detail/40d94-65d-4092-973a-9ec00a00a000>

Details

Description

A Catalan company, which has taken part in a scale up business support project run by the Enterprise Europe Network, offers industrial automation electronic devices based on open source hardware.

Their production plant is ready to produce more than 25,000 products per month. They can produce the plastic enclosure, the electronic printed circuit board (PCB), the final assembly and the software.

The development team has been working on the reuse of reworks and the subsequent dematerialization (CDW) of the products.

The Catalan company is offering:

- Manufacturing agreement: they design and manufacture open source hardware for an industrial company looking for a tailor-made automation or monitoring system. The final product will be delivered to the customer after the final assembly and the verification of the final product, for industrial companies interested in using open source hardware.

Ref. TEEKE010013002
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 Printed: 03 April 2016



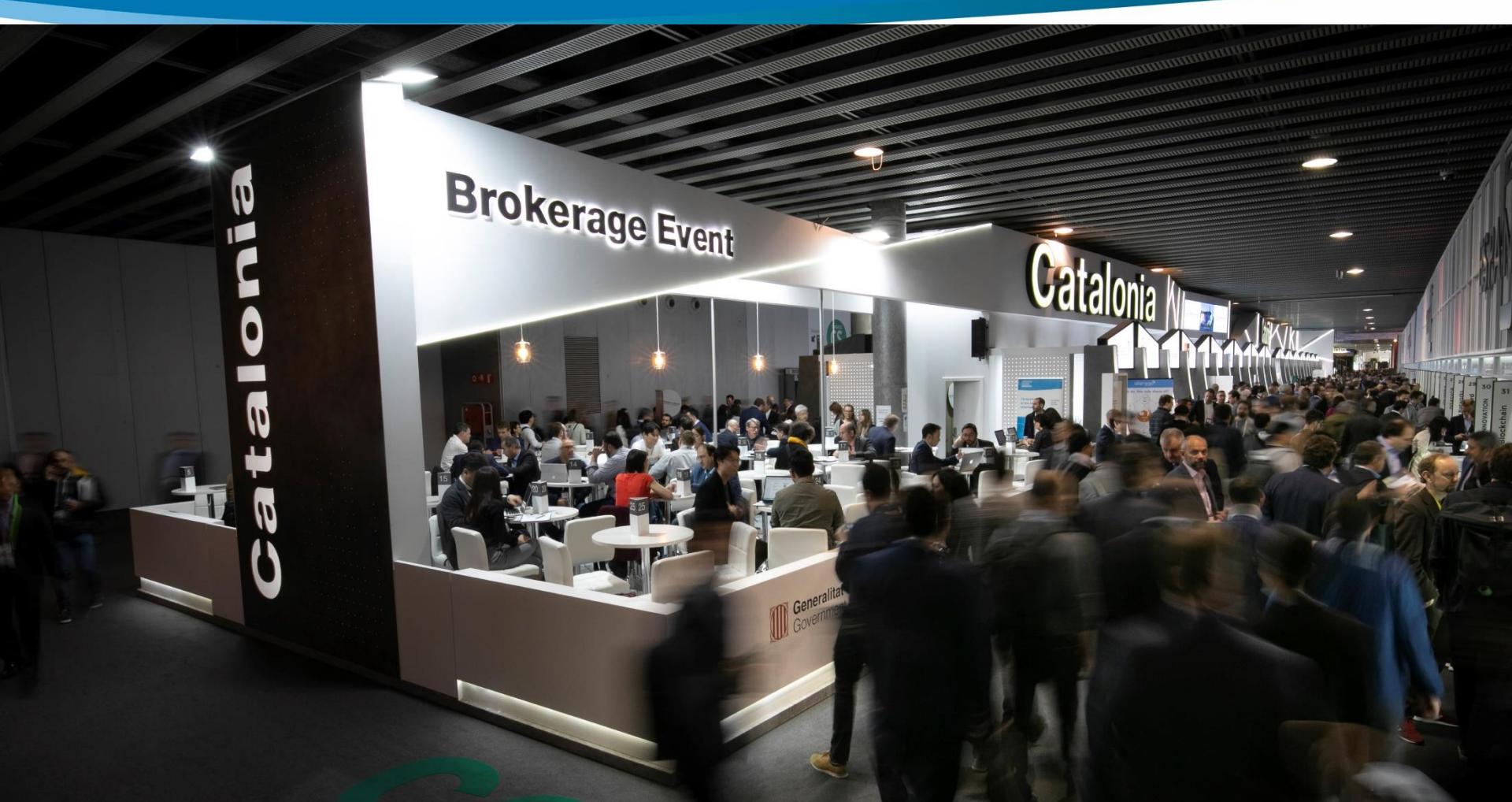
Business Support on Your Doorstep



Sector Groups



Què és un brokerage event?



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European
Commission

Què és un brokerage event?



Principals esdeveniments a Barcelona 2017-2019



- ✓ 430 Participants
- ✓ 48 Països
- ✓ 1.312 Reunions

Edició 2019

<https://mwc2019.b2match.io/>
30 innovation hunters!



- ✓ 409 Participants
- ✓ 36 Països
- ✓ 1.412 Reunions

Nov. 2018:

<https://smartcity2018.b2match.io/>
Tallers de Compra publica innovació!



- ✓ 246 Participants
- ✓ 28 Països
- ✓ 731 Reunions

Oct. 2018:

<http://www.b2fair.com/iot2018>
Pitch solucions innovadores ind. 4.0!

Missions empresarials

Catalonia at Hannover Messe

1st to 5th April 2019

Discover the latest trends
in industry 4.0 in Catalonia

Meet 12 Catalan top-notch companies and technology centers at #HM19



Catalonia Trade & Investment
Generalitat de Catalunya
Government of Catalonia



Missió del sector salut
i ciències de la vida
a la Xina i Hong Kong

Inscriu-t'hi abans del 8 de febrer



Grups sectorials en xarxa per sectors clau a Catalunya



**BERNAT
FONT**

Healthcare
BioChemTech



CARLA RUIZ

Agrofood



ALBA QUER

ICT Industry & Services



**RIÁNSARES
LÓPEZ**

Automotive,
Transport & Logistics



**IAGO
GARCIA**

Industry 4.0,
Materials



**MARÍA
LUMBIERRES**

Environment



IMMA VIDAL

Intelligent
Energy



**MARTA
CASANOVA**

Textile

L'impacte de la xarxa EEN a Catalunya 2017-18



116 acords de cooperació intermediats



113 ofertes/demandes de col·laboració empresarial publicades



900 Clients assessorats de manera personalitzada



1.220 Participants Catalans a 91 Brokerage Events

Cercador d'esdeveniments i oportunitats

Cercador d'esdeveniments www.een.cat

Utilizeu el cercador des de la nostra web (no cal estar registrat previament)

The screenshot shows the 'Events' section of the website. It features a search bar with 'Search by keyword' and a 'SHOW RESULTS' button. Below the search bar, there are filters for 'Date' (set to 'Next 12 months') and 'Type' (checkboxes for 'Meetings', 'Trade fairs', 'Conferences', 'Training', 'Consulting', and 'Other'). A red circle highlights the 'Cerca de socis' (Search partners) button. The main content area displays a list of events, with the first one being 'USA LA/Paris, 09/09/2019 MatchFest at CES 2019'.

This screenshot shows the same 'Events' section as the previous one, but with a different event listed at the top: 'USA Atlanta GA Outgoing Lithuanian company mission to npAllianz'.

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Alertes e-mail www.een.cat

Fer un "query"

The screenshot shows the 'Create query' form. It includes fields for 'Query information' (Profile country of origin: United Kingdom, Target country: United Kingdom), 'Profile details' (Profile type: 'I want to receive profiles from all countries'), 'Profile types' (Partners, Keywords, Type and size), 'Keywords' (e.g., 'Innovació i creixement internacional per les pimes'), 'Type and size' (e.g., 'Tecnologies en missions'), and 'Location & Language' (Languages spoken: English). A red circle highlights the 'Tecnologies en missions' button. The bottom of the form contains a legend with instructions for field-specific help and a summary of entered data.

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10.000 ofertes/demandes de col·laboració a la base de dades www.een.cat

Utilizeu el cercador de socis des de la nostra web (no cal estar registrat previament)

This screenshot shows the 'Find a partner abroad for your business' section. It features a search bar with 'Search by keyword, e.g. plastic, food' and a 'SHOW RESULTS' button. Below the search bar, there are filters for 'Country of origin' (checkboxes for 'Italy', 'MACEDONIA, THE FORMER YUGOSLAV REPUBLIC OF', and 'ITALY') and 'Type' (checkboxes for 'With technical expertise', 'With sales experience', 'With distribution or sales network', 'That needs my technology or technology transfer', 'To collaborate with me on research and development', and 'Country of origin'). A red circle highlights the 'Cerca de socis' (Search partners) button. The main content area displays a list of opportunities, with the first one being 'Italian company specialized in quality food and niche products is looking for distributors or agents'.

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