



# International Tenders in Public Procurement of Innovation

Smart City Live – ACCIÓ

Wednesday, November 18, 2020

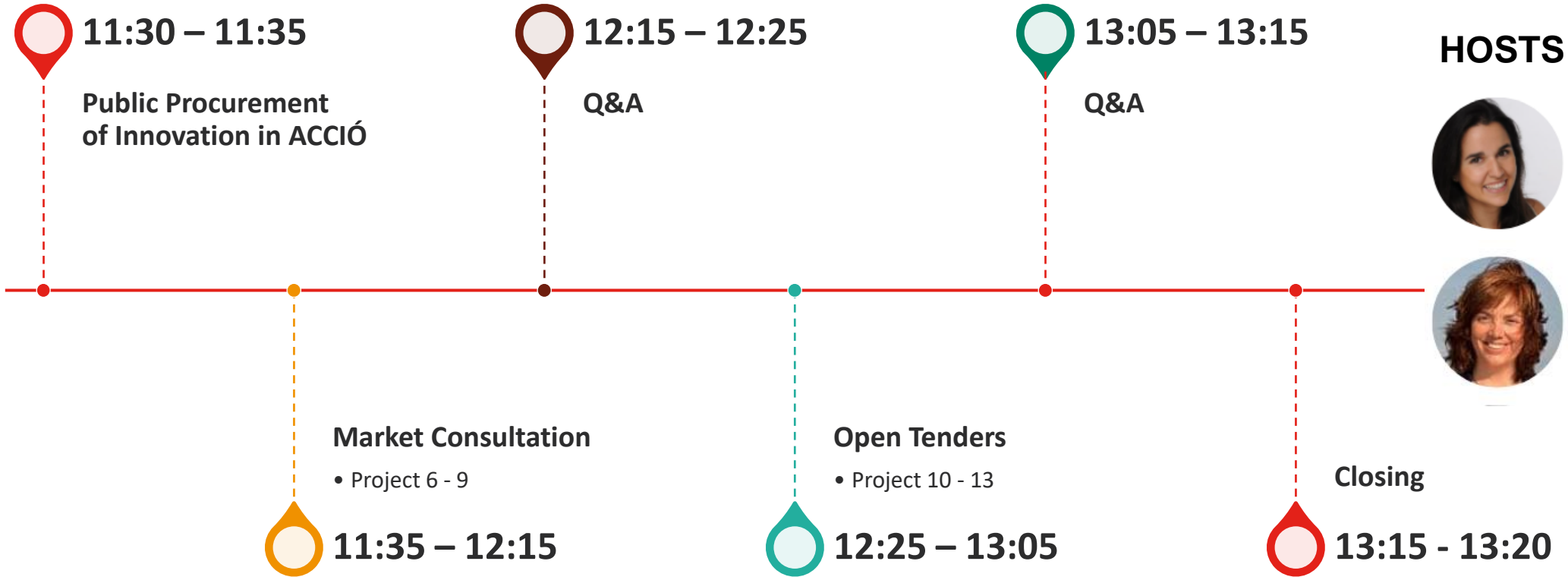
11:30 – 13:20

**ACCIÓ**



**Generalitat de Catalunya**  
Government of Catalonia

# AGENDA



## HOSTS



Ms. Julia Strubell  
ACCIÓ London



Ms. Anna Monistrol  
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# ACCIÓ: Public Procurement of Innovation



## Find the best buyer for your innovation

The Public Procurement of Innovation is an administrative initiative to promote innovation, aimed at encouraging the development of innovative solutions from demand, via public procurement.

If you are an innovative company that is offering new solutions to the market and would like to take part in open public tenders, **apply for this service!** We will help you to find the tenders which offer you the best opportunities; we will advise you on the presentation of your proposal and will help you to search for partners to carry it out.

Do not hesitate any longer. **Check out the open tenders** for the public procurement of innovation!

Discover **highlighted tenders** for the public procurement of innovation

[See all open tenders for the public](#)



This service offers:

- Information to identify and monitor tenders for the public procurement of innovation.
- Advice and assistance in the analysis process, partner search and presentation of the proposal.
- Promotion of the participation of SMEs in the public procurement of innovation procedures, strengthening of the mechanisms of advertising with the prior announcement, and promotion of dialogue and fluid communication among contracting entities and the most innovative companies.
- Major contracts broken down into different batches to adapt them to specialized sectors that promote cooperation and subcontracting with bidders.

[Contact us to find out all the details!](#)



## Key documents

- [Guide to public procurement in innovation](#)
- [Open public procurement tenders for innovation](#)

## Highlighted tenders for the public procurement of innovation



### Establishment, Development, Management and Operation of a Cyber Arena for Testing in Smart Transportation

Ayalon Highways's objectives in this Tender, are to engage with a Bidder which is a professional entity holding proven know-how and experience within the smart transportation field and the cyber-attack protection and cyber

# Observatory of Opportunities in Public Procurement of Innovation and Open Innovation

400 opportunities from around the world identified so far in 2020 thanks to ACCIÓ's offices abroad:  
250 in Public Procurement of Innovation



# Brokerage Event Smart City Live – Enterprise Europe Network



Helping companies innovate and grow internationally

- 

**International partnerships**  
Expertise, contacts and events to connect you with the right international partners to grow your business.
- 

**Advice for international growth**  
Expert advice for growth and expansion into international markets.
- 

**Support for business innovation**  
Solution-driven services to help you turn your innovative ideas into international commercial successes.



SMARTCITY LIVE 2020  
17-18 NOV | ONLINE

## Brokerage Event

Start networking!

17 Nov 2020 - 18 Nov 2020  
Worldwide

### Smart City Live 2020 Brokerage Event

ACCIO Generalitat de Catalunya Enterprise Europe Network European Commission

Home How does it work? Public procurement of innovation Useful information EEN Conditions of participation

## Smart City Live Brokerage Event

[Register now](#)  
Open until 9 November 2020

LOCATION  
Virtual

ORGANISED BY  
**ACCIO**  
Generalitat de Catalunya  
Government of Catalonia

Enterprise Europe Network European Commission

This year Smart City becomes an online event: **Smart City Live**, a one-shot, innovative edition **happening digitally on November 17 – 18, 2020.**

The new Smart City Live will consist of a full-day, **broadcast television show** on day one, with interviews, debates, and success stories focusing on how COVID-19 has impacted cities and is redefining citizens' normality, plus a program on day two featuring **workshops, sessions, and side events**, which will gather key players and global institutions to tackle the

- Purchase of cybersecurity solutions
- Digital transformation of the hospital emergency triage
- eCare PCP, frailty prevention in the elderly
- Hybrid hyper-converged infrastructure for smart cities

FINLAND 

- All4 Cities PCP, AI solutions to accelerate carbon neutrality

AUSTRIA 

- Marketplace for the construction life cycle

SPAIN 

TURKEY 

- Shared Bicycle
- Mobility in Istanbul Metropolitan Municipality

JAPAN 

- Super City Project

- Keihanna RC, Reserch Complex Project

ECUADOR 

- Using disruptive innovation to reduce leakage in water distribution network to zero

# Catalogue - Smart City 2020



- Early Demand Project
- Market Consultations
- Open Tenders



# Market Consultations



**Ms. Kaisa Sibelius**  
Forum Virium Helsinki, Finland



**Mr. Tak Nagumo**  
Smart City Institute Japan, Japan



**Mr. Javier Grueso**  
Consorti Sanitari Integral, Spain



**Mr. Juan Echevarria Cuenca**  
Santander City Council, Spain



**Mr. Klaus Kodydek,**  
City of Vienna, Austria



Market consultation is the phase in which the **PPI project is already created**. Research is done in order to find solutions, projects, and technologies that are already present in the market. This allows to economically evaluate the future tender. Moreover, the future tender is announced to potential suppliers.

# Questions & Answers

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# Open Tenders



**Mr. Eduard Soler Alonso**  
Parc Taulí R&I Institute, Spain



**Mr. Hiroyuki Suzuki**  
Advanced Telecommunications Research  
Institute International, Japan



**Mr. Jaime Garzon**  
Empresa Pública Metropolitana de Agua  
Potable y Saneamiento (EPMAPS), Ecuador



**Mr. Antonio Sepúlveda**  
Institution Nacional de Ciberseguridad  
de España (INCIBE), Spain



**Ms. Beatriz Casado**  
Instituto para la Competitividad Empresarial de  
Castilla y León (ICE), Spain



Open tenders are those for which **all the project requirements have been settled**. These include all the functional features, the guidelines for the presentation of the offer, the assessment criteria of the proposals, and the maximum price of the bids.

# Questions & Answers

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# Thank you!

## SEE YOU NEXT YEAR

CATALOGUE OF PUBLIC  
PROCUREMENT OF  
INNOVATION



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Business Support on Your Doorstep

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